## To Our Shareholders

I am pleased to report the first quarter performance results of Century Financial Corporation and its subsidiary Century Bank and Trust.

For the three months ending March 31, 2017, your company earned net income of $\$ 715,000$ or earnings per share of $\$ 0.37$. This compares to March 31, 2016 when net income of $\$ 673,000$ and earnings per share of $\$ 0.35$ were reported. The return on average equity (ROE) for the first quarter was $8.36 \%$ with a return on assets (ROA) of $0.97 \%$. This compares to ROE and ROA for the same period in 2016 of $8.77 \%$ and $0.93 \%$, respectively.

The bank's total revenue at March 31, 2017 is $\$ 3,719,000$ compared to $\$ 3,538,000$ at March 31, 2016 - - an increase of $5.12 \%$

At March 31, 2017, net interest income before loan provision expense is up $\$ 61,000$ from March 31, 2016 results. For the three months ending March 31, 2017, total non-interest income is $\$ 1,218,000$ compared to $\$ 1,109,000$ at March 31, 2016 - - an increase of $\$ 109,000$. Total operating expense for the first three months of 2017 totals $\$ 2,619,000$ compared to $\$ 2,525,000$ at March 31, 2017. A portion of increased operating is associated with one-time expenses related to the anticipated termination of the bank's defined benefit pension plan sometime during the second half of 2017.

Total assets at March 31, 2017 are $\$ 294,000,000$ compared to $\$ 298,000,000$ at March 31, 2016. Total assets at December 31, 2016 were $\$ 296,000,000$. Total deposits are $\$ 256,000,000$ at March 31, 2017. They were $\$ 261,000,000$ at March 31, 2016 and $\$ 257,000,000$ at December 31, 2016.

Total loans at March 31, 2017 are $\$ 181,294,000$ compared to $\$ 180,437,000$ a year earlier. The loan portfolio at December 31, 2016 was $\$ 180,220,000$.

The allowance for loan loss at March 31, 2016 is $\$ 2,302,000$ or $1.27 \%$ of the loan portfolio compared to $\$ 2,257,000$ or $1.25 \%$ of the loan portfolio at March 31, 2016. As a percent of the loan portfolio, the provision at $12-31-16$ was $1.26 \%$. There was a $\$ 55,000$ provision for loan loss expense in the first quarter of 2017 compared to provision expense of $\$ 35,000$ at 3-31-16.

Shareholder equity at Mach 31, 2017 and March 31, 2016 is $\$ 34,641,000$ and $\$ 33,765,000$, respectively. The bank's key regulatory risk based capital ratios at 3-31-17 are: Tier 1 capital ratio - 16.16\%, Total capital ratio $-17.15 \%$ and Tier 1 leverage ratio - $12.77 \%$.

As announced at the Annual Shareholders' Meeting on March 21, 2017, the Board of Directors approved a $\$ 0.01$ per share increase to the quarterly dividend. Qualifying shareholders of record saw this reflected in their 3-20-17 payment. This adjustment places the new quarterly dividend at $\$ 0.135$ per share and sets the annual payout rate at $\$ 0.54$ per share. Based on a $\$ 19.00$ stock price at $3-31-17$, this equates to a dividend yield of $2.84 \%$.

I would like to conclude by recognizing and thanking John Hutchinson for his dedicated service as a Director of Century Financial Corporation and Century Bank and Trust. After joining both Boards in 1995 he has retired as of March 21, 2017. John's steady guidance and insight over the last 22 years has served our clients, employees and shareholders very well.

I thank each of you for your continued support, loyalty, business and referrals to Century Bank and Trust. I look forward to reporting to you over the upcoming quarters.

## Directors \& Officers

## Century Financial Corporation Directors

Eric H. Beckhusen
Caroline P. Lowe Chairman \& CEO,
Century Bank and Trust
James W. Gordon
Certified Public Accountant ames W. Gordon CPA, PC
Bruce S. A. Gosling Certified Public Accountant Norman and Paulsen, P.C.
Thomas G. Kramer Chief Financial Officer ADAPT Incorporated

## Century Bank and Trust Officers

Eric H. Beckhusen
Chairman \& CEO
Eric J. Wynes
President
Dylan M. Foster Senior Vice President Julie A. Andrews Vice President \& Senior Trust Officer Donna M. Hobday Vice President
Ginger J. Kesle Vice President Barry R. Miller Vice Presiden Ronald H. Uhl Vice President
Alicia K. Cole Assistant Vice President \& Trust Officer
Corey L. Collins
Assistant Vice President \& Deposit Services Officer
Michael D. Eddy Assistant Vice President \& Mortgage Loan Officer
Jared E. Hoffmaster Assistant Vice President \& Investment Officer effrey S. Holbrook Assistant Vice President \& Commercial Loan Officer

# CENTURY 

(866) 680-BANK

First Quarter
Report to Shareholders
March 31, 2017

Bronson • Coldwater • Nottawa
Quincy•Reading • Sturgis
Three Rivers

March 31

|  | , March 31, |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2017 |  | 2016 |  |
| Assets |  |  |  |  |
| Cash and due from banks | \$ | 9,211,240 | \$ | 6,497,098 |
| Interest bearing deposits in other financial institutions |  | 3,490,884 |  | 1,992,000 |
| Investment securities available for sale |  | 55,025,679 |  | 40,363,618 |
| Investment securities (market value of \$18,830,163 in 2017 and $\$ 14,898,573$ in 2016) held to maturity |  | 18,414,748 |  | 15,133,578 |
| Federal funds sold and other overnight investments |  | 11,199,000 |  | 38,964,000 |
| Loans |  | 181,293,945 |  | 180,436,838 |
| Less: Allowance for loan loss |  | $(2,302,330)$ |  | $(2,257,478)$ |
| Loans, Net |  | 178,991,615 |  | 178,179,361 |
| Bank premises and equipment, net |  | 4,981,448 |  | 4,997,177 |
| Bank owned life insurance |  | 8,375,726 |  | 8,141,757 |
| Accrued interest receivable and other assets |  | 3,819,456 |  | 3,332,511 |
| Total Assets | \$ | 293,509,798 | \$ | 297,601,101 |
| Liabilities |  |  |  |  |
| Deposits |  |  |  |  |
| Non-interest bearing | \$ | 76,698,195 | \$ | 73,021,596 |
| Interest bearing |  | 179,371,393 |  | 188,152,979 |
| Total Deposits |  | 256,069,588 |  | 261,174,575 |
| Accrued interest payable and other liabilities |  | 2,799,278 |  | 2,661,913 |
| Total Liabilities | \$ | 258,868,866 | \$ | 263,836,488 |
| Shareholders' Equity |  |  |  |  |
| Common stock - \$1 par value; <br> Shares authorized: 3,000,000 in 2017 and 2016; issued and outstanding: 1,921,140 in 2017 and 1,931,757 in 2016 | \$ | 1,921,140 | \$ | 1,931,757 |
| Paid in capital |  | 19,003,810 |  | 19,162,759 |
| Retained earnings |  | 16,481,221 |  | 14,796,180 |
| Accumulated other comprehensive loss |  | $(2,765,238)$ |  | $(2,126,083)$ |
| Total Shareholders' Equity | \$ | 34,640,933 | \$ | 33,764,613 |
| Total Liabilities and Shareholder's Equity | \$ | 293,509,799 | \$ | 297,601,101 |
| Book Value Per Share | \$ | 18.03 | \$ | 17.48 |

Three Months Ended March 31,
20172016

|  | 2017 |  | 2016 |  |
| :---: | :---: | :---: | :---: | :---: |
| Interest Income |  |  |  |  |
| Loans, including fees | \$ | 2,059,569 | \$ | 1,991,145 |
| Securities |  |  |  |  |
| Taxable |  | 305,201 |  | 302,791 |
| Non-Taxable |  | 91,417 |  | 85,355 |
| Federal funds sold and other overnight investments |  | 27,220 |  | 37,582 |
| Interest on deposits in other financial institutions |  | 16,706 |  | 12,296 |
| Total Interest Income | \$ | 2,500,112 | \$ | 2,429,169 |
| Interest Expense |  |  |  |  |
| Interest on other deposits |  | 57,082 |  | 45,190 |
| Interest on time deposits over \$100,000 |  | 6,257 |  | 8,285 |
| Other interest expense |  | 8 |  | 5 |
| Total Interest Expense | \$ | 63,346 | \$ | 53,481 |
| Net Interest Income |  | 2,436,766 |  | 2,375,688 |
| Provision for Loan Losses |  | 55,000 |  | 35,000 |
| Net Interest Income after Provision for Loan Losses |  | 2,381,766 |  | 2,340,688 |
| Non-interest Income |  |  |  |  |
| Trust and investment management revenue |  | 461,869 |  | 461,933 |
| Service charges on deposit accounts |  | 420,360 |  | 412,986 |
| Gain on sale of mortgage loans |  | 195,871 |  | 80,366 |
| Other income |  | 140,314 |  | 153,685 |
| Total Non-interest Income | \$ | 1,218,414 | \$ | 1,108,970 |
| Non-interest Expense |  |  |  |  |
| Salaries |  | 1,110,133 |  | 1,021,923 |
| Employee benefits |  | 532,063 |  | 494,282 |
| Occupancy and equipment expense |  | 485,499 |  | 486,557 |
| Other expense |  | 491,015 |  | 522,046 |
| Total Non-interest Expense | \$ | 2,618,709 | \$ | 2,524,808 |
| Income Before Income Taxes |  | 981,470 |  | 924,850 |
| Income Taxes |  | 266,750 |  | 251,392 |
| Net Income | \$ | 714,720 | \$ | 673,458 |
| Basic \& Diluted Earnings Per Share | \$ | 0.37 | \$ | 0.35 |

