### **To Our Shareholders**

I am pleased to report the first quarter performance results of Century Financial Corporation and its subsidiary Century Bank and Trust.

For the three months ending March 31, 2017, your company earned net income of \$715,000 or earnings per share of \$0.37. This compares to March 31, 2016 when net income of \$673,000 and earnings per share of \$0.35 were reported. The return on average equity (ROE) for the first quarter was 8.36% with a return on assets (ROA) of 0.97%. This compares to ROE and ROA for the same period in 2016 of 8.77% and 0.93%, respectively.

The bank's total revenue at March 31, 2017 is \$3,719,000 compared to \$3,538,000 at March 31, 2016 - - an increase of 5.12%

At March 31, 2017, net interest income before loan provision expense is up \$61,000 from March 31, 2016 results. For the three months ending March 31, 2017, total non-interest income is \$1,218,000 compared to \$1,109,000 at March 31, 2016 - an increase of \$109,000. Total operating expense for the first three months of 2017 totals \$2,619,000 compared to \$2,525,000 at March 31, 2017. A portion of increased operating is associated with one-time expenses related to the anticipated termination of the bank's defined benefit pension plan sometime during the second half of 2017.

Total assets at March 31, 2017 are \$294,000,000 compared to \$298,000,000 at March 31, 2016. Total assets at December 31, 2016 were \$296,000,000. Total deposits are \$256,000,000 at March 31, 2017. They were \$261,000,000 at March 31, 2016 and \$257,000,000 at December 31, 2016.

Total loans at March 31, 2017 are \$181,294,000 compared to \$180,437,000 a year earlier. The loan portfolio at December 31, 2016 was \$180,220,000.

The allowance for loan loss at March 31, 2016 is \$2,302,000 or 1.27% of the loan portfolio compared to \$2,257,000 or 1.25% of the loan portfolio at March 31, 2016. As a percent of the loan portfolio, the provision at 12-31-16 was 1.26%. There was a \$55,000 provision for loan loss expense in the first quarter of 2017 compared to provision expense of \$35,000 at 3-31-16.

Shareholder equity at Mach 31, 2017 and March 31, 2016 is \$34,641,000 and \$33,765,000, respectively. The bank's key regulatory risk based capital ratios at 3-31-17 are: Tier 1 capital ratio -16.16%, Total capital ratio -17.15% and Tier 1 leverage ratio -12.77%.

As announced at the Annual Shareholders' Meeting on March 21, 2017, the Board of Directors approved a \$0.01 per share increase to the quarterly dividend. Qualifying shareholders of record saw this reflected in their 3-20-17 payment. This adjustment places the new quarterly dividend at \$0.135 per share and sets the annual payout rate at \$0.54 per share. Based on a \$19.00 stock price at 3-31-17, this equates to a dividend yield of 2.84%.

I would like to conclude by recognizing and thanking John Hutchinson for his dedicated service as a Director of Century Financial Corporation and Century Bank and Trust. After joining both Boards in 1995 he has retired as of March 21, 2017. John's steady guidance and insight over the last 22 years has served our clients, employees and shareholders very well.

I thank each of you for your continued support, loyalty, business and referrals to Century Bank and Trust. I look forward to reporting to you over the upcoming quarters.

Eric H. Beckhusen Chairman & CEO

Eric H. Beckhusen

## **Directors & Officers**

## **Century Financial Corporation Directors**

Eric H. Beckhusen Chairman & CEO, Century Bank and Trust

James W. Gordon Certified Public Accountant James W. Gordon, CPA, P.C.

Bruce S. A. Gosling Certified Public Accountant, Norman and Paulsen, P.C.

Thomas G. Kramer Chief Financial Officer, ADAPT, Incorporated Caroline P. Lowe Certified Public Accountant

Kelly B. Murphy President, Murphy Oil Co., Inc.

Stanley R. Welch Retired Chairman, Bronson Plating Co.

Eric J. Wynes President, Century Bank and Trust

### **Century Bank and Trust Officers**

Eric H. Beckhusen Chairman & CEO

Eric J. Wynes President

Dylan M. Foster Senior Vice President

Julie A. Andrews Vice President & Senior Trust Officer

Donna M. Hobday *Vice President* 

Ginger J. Kesler Vice President

Barry R. Miller Vice President

Ronald H. Uhl Vice President

Alicia K. Cole Assistant Vice President & Trust Officer

Corey L. Collins Assistant Vice President & Deposit Services Officer

Michael D. Eddy Assistant Vice President & Mortgage Loan Officer

Jared E. Hoffmaster Assistant Vice President & Investment Officer

Jeffrey S. Holbrook Assistant Vice President & Commercial Loan Officer Vicki R. Morris Assistant Vice President & Mortgage Loan Officer

Andrea J. Strong Assistant Vice President & Teller Operations Officer

Adam M. Wright Assistant Vice President & Commercial Loan Officer

Donna L. Penick Auditor

Katherine L. Sexton-Deck *Controller* 

W. Samuel Davenport III Loan Officer

Jason C. Dozemon Commercial Loan Officer

Heather E. Eldridge Trust Operations Officer

Joshua D. Jones Mortgage Loan Officer

Tracy A. Richer Trust Officer

AnnMarie L. Sanders Commercial Loan Officer

Erik L. Schaeffer Trust Officer

Kathy A. Tomson Mortgage Loan Officer



CenturyBankandTrust.com

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First Quarter Report to Shareholders March 31, 2017

Bronson • Coldwater • Nottawa
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Three Rivers

Conso	lid	ated	Bal	lance	Sheet
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		March 31,				
	2017			2016		
Assets						
Cash and due from banks	\$	9,211,240	\$	6,497,098		
Interest bearing deposits in other financial institutions		3,490,884		1,992,000		
Investment securities available for sale		55,025,679		40,363,618		
Investment securities (market value of \$18,830,163						
in 2017 and \$14,898,573 in 2016) held to maturity		18,414,748		15,133,578		
Federal funds sold and other overnight investments		11,199,000		38,964,000		
Loans		181,293,945		180,436,838		
Less: Allowance for loan loss		(2,302,330)		(2,257,478)		
Loans, Net		178,991,615		178,179,361		
Bank premises and equipment, net		4,981,448		4,997,177		
Bank owned life insurance		8,375,726		8,141,757		
Accrued interest receivable and other assets		3,819,456		3,332,511		
Total Assets	\$	293,509,798	\$	297,601,101		
Liabilities Deposits	¢	77, (00, 105	¢	72.021.500		
Non-interest bearing	\$	76,698,195	\$	73,021,596		
Interest bearing Total Penesits		179,371,393		188,152,979		
Total Deposits		256,069,588		261,174,575		
Accrued interest payable and other liabilities		2,799,278		2,661,913		
Total Liabilities	\$	258,868,866	\$	263,836,488		
Shareholders' Equity						
Common stock - \$1 par value;						
Shares authorized: 3,000,000 in 2017 and 2016;						
issued and outstanding: 1,921,140 in 2017 and	\$	1,921,140	\$	1,931,757		
1,931,757 in 2016						
Paid in capital		19,003,810		19,162,759		
Retained earnings		16,481,221		14,796,180		
Accumulated other comprehensive loss		(2,765,238)		(2,126,083)		
Total Shareholders' Equity	\$	34,640,933	\$	33,764,613		
Total Liabilities and Shareholder's Equity	\$	293,509,799	\$	297,601,101		
Book Value Per Share	\$	18.03	\$	17.48		

# Consolidated Statement of Income

	Three Months Ended March 31,			
	2017		2016	
Interest Income				
Loans, including fees	\$ 2,059,569	\$	1,991,145	
Securities				
Taxable	305,201		302,791	
Non-Taxable	91,417		85,355	
Federal funds sold and other overnight investments	27,220		37,582	
Interest on deposits in other financial institutions	16,706		12,296	
Total Interest Income	\$ 2,500,112	\$	2,429,169	
Interest Expense				
Interest on other deposits	57,082		45,190	
Interest on time deposits over \$100,000	6,257		8,285	
Other interest expense	8		5	
Total Interest Expense	\$ 63,346	\$	53,481	
Net Interest Income	2,436,766		2,375,688	
Provision for Loan Losses	55,000		35,000	
Net Interest Income after Provision for Loan Losses	2,381,766		2,340,688	
Non-interest Income				
Trust and investment management revenue	461,869		461,933	
Service charges on deposit accounts	420,360		412,986	
Gain on sale of mortgage loans	195,871		80,366	
Other income	140,314		153,685	
Total Non-interest Income	\$ 1,218,414	\$	1,108,970	
Non-interest Expense				
Salaries	1,110,133		1,021,923	
Employee benefits	532,063		494,282	
Occupancy and equipment expense	485,499		486,557	
Other expense	491,015		522,046	
Total Non-interest Expense	\$ 2,618,709	\$	2,524,808	
Income Before Income Taxes	981,470		924,850	
Income Taxes	266,750		251,392	
Net Income	\$ 714,720	\$	673,458	
Basic & Diluted Earnings Per Share	\$ 0.37	\$	0.35	

Certain amounts in the prior year consolidated financial statements may have been reclassified to conform with the current year presentation.